



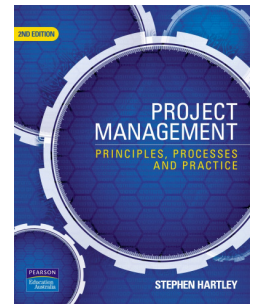
**Stephen Hartley** MBA  
ILP Fellow

### Experience Summary

**Stephen Hartley** has been facilitating, training, coaching, consulting, teaching and assessing for over 20 years throughout Australia and Asia. He is renowned for his passion, persuasive communication, entertaining style and ongoing commitment to aligning professional development opportunities to transferable and measurable workplace improvement.

Stephen's philosophy is to inform, challenge and inspire delegates to get them thinking, analysing, questioning, reflecting and (ultimately) owning what they learn, and to get them committed to applying competencies in their workplace. He combines academic, vocational and industry qualifications with demonstrated currency, proficiency, expertise, passion, humility and empathy in his specialist fields. As a published author in vocational education and workplace training, he models specialist expertise and genuine interest in workplace learning and application.

As one of Australia's leading educators and authors, Stephen's expertise has been recognised with the publication of three vocational educational textbooks, including **Project Management: principles, processes and practice** (2<sup>nd</sup> ed) and **The Trainer's Toolbox**.



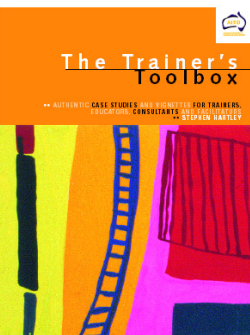
### Areas of Expertise

- implementing **Project Management** methodologies (PMBOK, Prince2)
- managing **Tenders, Contracts, and Disputes**
- modelling **Business Processes** and Improvement
- creating **Sales and Marketing** Models
- monitoring **Performance** Management
- driving **Strategic** Management
- analysing **Financial** Management
- integrating **Team** Management

Stephen delivers nationally accredited qualifications (Certificate IV/Diploma Project Management, Certificate IV/Diploma Management) with financial incentives available for employers and employees.

Contact the Australian Apprenticeship Centre for information on traineeships including availability and eligibility for relevant State and Commonwealth incentive payments - 13 38 73, [www.australianapprenticeships.gov.au](http://www.australianapprenticeships.gov.au).

Stephen specialises in delivering project management specific software - MS Project (Fundamental & Master levels).



### Industry Experience

Preferred supplier with Queensland Police Service, Queensland Department of Works, Australian Public Service Commission, Local Government Association of Qld, Gold Coast, Brisbane, Caboolture, and Cairns City/Shire Councils, and Torres Strait Regional Authority (TSRA).

Other clients include BHP, Westfarmers, Alphapharm, TAFE Queensland, BDO, Austrade, Department of Immigration, Australian Tax Office, Customs, and Queensland University of Technology.

## University, Training & Industry Qualifications

- **PhD** (enrolled – “Getting men to talk”)
- **Master** of Business Administration
- **Bachelor** of Arts (Marketing/Economics)
- **Diploma** of Training & Assessment
- **Diploma** of Project Management
- **Diploma** of Counselling
- **Certificate IV** in Assessment & Training
- **Certified** Learning and Development Practitioner
- **Myers-Briggs** (MBTI) accredited
- **Team Management Systems** (TMS) accredited
- **Mediator** (Qld Justice Dept)
- **Registered Training Organisation** (2002-2006)
- **Fellow** – Institute for Learning Practitioners



## Career Achievements

- Gaining accreditation as a Registered Training Organisation (RTO)
- Publishing three textbooks with Pearson Education
- Invited to attend the inaugural Austrade Vocational Education mission to China
- Facilitating 4,500 workshops throughout Australia and SE-Asia
- Lecturer with Griffith, QUT Universities & the AIM "Graduate Certificate" program
- Lecturing in the MBA post-graduate degree (Qld University of Technology)
- Developed Certificate, Diploma in Project Management (Aust Inst of Management)
- Foundation Fellow with Australian Institute of Learning Practitioners
- Developed Certificate IV Small Business Management (TAFE On-Line)

Stephen has also presented the following conference papers/seminars:

### International

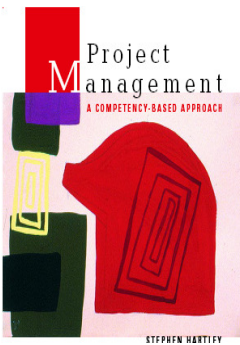
- Oxfam Community **Leadership** Program (Mumbai, New Delhi)
- Austrade **Vocational Education** Trade Mission (Shanghai & Nanjing)
- Project Management World Forum "**Learning** and ROI" (Hong Kong)

### National

- National Project Management conference "**Principled Negotiation**" (Melbourne)
- Aust Inst of Training & Development "Return on **Investment**" (Melbourne)
- BDO Kendalls National Conference "**Leadership** Competencies" (Alice Springs)
- National **Project Management** conference (Perth, Sydney, Brisbane)
- QUT Middle **Management** Development Program (Brisbane)
- PKF Chartered Accountants "Workplace Project **Leadership**" (Gold Coast)
- BGSB 2002 Retreat & **Business Planning** Workshop QUT (Brisbane)
- TAFE Queensland "Working with the **MBTI** inventory"(Brisbane)
- Dept of Public Works "Delivering **Client Service**"(Bribie Island)



## Testimonials



- "...the most practical and enjoyable five day course I have ever attended"
- "Very professional, great use of humour...an excellent presentation"
- "Steve was a great motivator, challenging and very informative"
- "What ever they pay him...they should double it"
- "The best facilitator I have had for training for 20 years"
- "...exceeded expectations...very impressive"
- "...gets you thinking...invites and challenges your thinking..."
- "Thanks Steve for your excellent, sensitive and timely facilitation"
- " You have an incredible reputation as a trainer and for your professionalism"
- "The feedback on you has been exceptional!"
- "Exceptional course with relevant information that was presented exceptionally"
- "Well done- you are a unique individual"
- "Excellent presentation - passionate and animated"
- "Consummate professional..."